

OUR PERSONNEL

TelcoPrime helps organizations by strengthening existing technical teams and by matching candidate skills to client projects. TelcoPrime's consulting services range from technology, networking and telecommunications. Our resources consist of, but are not limited to:

Business Professionals

- Senior Consultants
- Business Analysts
- Technical Writers
- Project Managers
- Program Managers
- Financial Consultants

Technology Specialists

- Database Administrators
- Software Designers & Engineers
- Network Engineers
- Systems Engineers
- UNIX/LINUX Administrators
- LAN & WAN Engineers

Telecommunication Consultants

- Wireless Network Experts
- Transport Engineers
- Switch & Field Technicians
- RF Engineers & Planners
- Data Translation Engineers
- Granite DBA's
- NOC Technicians
- Microwave Engineers
- MSC, VoIP & SS7 Engineers

CONTRACT RESOURCES

We provide contractors to fit the needs and culture of our client's projects. TelcoPrime helps our clients by:

- Providing quick and smooth transitions into new and already existing projects
- Alleviating your time in the hiring process
- Providing top talent on a temporary to fit any specific project for any length of time
- Providing the option to hire contract-to-permanent

PERMANENT HIRES

TelcoPrime will expertly fit candidates skill sets to our client's **permanent** position requirements. We believe and strive for a thorough understanding of the requirements of the position.

We consider all of the elements involved in the permanent placement process from personality assessment of candidate to evaluation of our clients' business requirements. We find only the very best in the least amount of time by using our established candidate database and having a strong network of highly skilled professionals to provide a long term solution for our clients.

TelcoPrime engaged to lead program and project management responsibilities for major technology deployment.

"We've come to depend on TelcoPrime for their consistent understanding of our needs and ability to deliver." – CIO



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TELCOPRIME

PERSONNEL PLACEMENT SERVICES

STAFFING AGUMENTATION

TelcoPrime is geared to quickly and efficiently match an industry need to an available resource by connecting skilled professionals with employers who require their expertise. At TelcoPrime we take pride in having first-class relationships with the professionals we send your way. You can be confident that they have the industry experience, technical abilities, and soft skills to get the job done.

TelcoPrime has a strong track record placing Technology professionals into hi-tech corporations. How do we do it? Personal relationships. Our staff has 50+ combined years of sales, development, technology, and communications experience. Throughout that time, we have maintained relationships with peers we respect and trust. Those are the candidates we submit.



TelcoPrime offers the market's best Technology talent, specializing in:

Applications Staffing

At TelcoPrime we pride ourselves in supplying our customers with skilled applications professionals to meet all phases of the software development life cycle.

Infrastructure Staffing

Whether our clients need assistance in enhancing or supporting their network, need help project managing installations, or simply need temporary help-desk support, our contract employees are highly skilled in all areas of technology infrastructure.

Communications Staffing

Our employees are experienced and specialized in all facets of communications technology, including wireless, landline, broadband cable, and enterprise support.

Sales & Business Development:

We understand relationship selling, and have deep contacts in the business development and account management arena.

SPECIALIZATIONS

Our ability to precisely match technical professionals' work and industry experience with your job requests stems from our deep understanding of and focus on our core markets and industries.

- Communications
- Information Technology
- Financial Services
- Consulting/Business Services
- Healthcare/Medical
- Media/Entertainment



PLACEMENT PROCESS

We achieve optimum personnel placements through:

- Beginning our partnership by seeking to understand your business targets and the gaps between your current and future state
- Building a staffing strategy to close those gaps with the right people, skills and competencies, when and where you need them, utilizing our deep industry knowledge and expertise
- Leveraged Recruiting - Placing Professionals from a referral-based strategy, increasing fit and effectiveness
- Specialized screening, testing, and evaluation of technical professionals who match your requirements
- Post-placement follow up and support that allows for on-the-job feedback and adjustments as well as the ability to proactively plan for upcoming workforce needs

DELIVERY CUSTOMER NEEDS PARTNERSHIPS

TelcoPrime has partnerships with high-growth companies allowing us to create a customer-centric organization where the client's mission is our guide. We are continually growing our customer base and are experienced in multiple technologies.



TelcoPrime becomes part of your team while we solve your supplemental staffing needs. Every business is unique, and with every staffing need, we thoroughly acquaint ourselves with the existing philosophy and climate of your group.

By understanding the environment, relationships and frameworks of each client's team, TelcoPrime has the inside knowledge it takes to add exceptionally skilled talent to that team. Service, follow up, and quality relationships with our clients are our uppermost priorities.

We respect the value of professionalism, effective management, and experience. We approach each customer's project with total accountability, ensuring that project deliverables are up to your expectations, and resources are managed every step of the way.

