



At TelcoPrime we work with clients to optimize and maintain efficient and profitable networks on a regional and national level. We pride ourselves on our ability to quickly and efficiently match an industry need to an available resource by connecting skilled Project Managers with employers who require their expertise. We have first-class relationships with the professionals we send your way and you can be confident that they have the industry experience, management skills and technical abilities to get the job done.



TelcoPrime Project Managers

Who are we? TelcoPrime is a leader in onsite project management for a broad range of industries. Led by founder and president Peter R. E. Spouse, TelcoPrime provides premier project management services by placing professionals that are able to integrate all of the individual elements of a project from inception until completion.

What do we do? TelcoPrime helps customers meet critical goals that impact their bottom line. We have a proven track-record of streamlining operations to generate significant cost savings. Our Project Managers provide project leadership and proactively identify ways to add value to their projects. Project Managers from TelcoPrime are skilled in managing from the outset of the feasibility study, through project planning, implementation, evaluation and support and/or maintenance. Our managers are also adept at team building and group leadership. At TelcoPrime we also make sure that our professionals have all the necessary tools and training to get the job done, such as... tools that fit the size and taste of our clients' organizations. We don't try to force fit activities into a certain format, but choose the appropriate tool for each circumstance.

Our highly skilled Project Managers work alongside our clients every step of the way. They blend in as teammates yet they also are skilled at organizing and managing resources in such a way that the project is completed within defined scope, quality, time and cost constraints. At TelcoPrime each project is considered a unique endeavor undertaken to create products or services which bring about beneficial change and added value for our client. Our client's needs are paramount.

Project Management Triangle

Like any undertaking, projects must be performed and delivered under certain constraints such as time, scope and cost. Each of these constraints cannot be changed without impacting the others. At TelcoPrime we realize that a tight time constraint could mean increased costs and reduced scope, and a tight budget could mean increased time. These three constraints are often

competing and at TelcoPrime a talented PM knows that it is necessary to coordinate and balance all these elements to the success of the project. Most clients want their projects to be on time, meet quality objectives, and not cost more than the budget. For most companies, time and money are critical and that is what makes project management so important today.

Certifications

Project Managers at TelcoPrime typically have either PMI certifications or extensive PM experience. Our Project Managers enjoy the prestige that comes from being the best in their field and our clients appreciate the professional advantages derived from the fact that they have demonstrated a solid foundation of knowledge from which they can competently practice project management.

Our certified professionals must meet specific educational and project management experience requirements and agree to adhere to a code of professional ethics. At TelcoPrime we objectively assess and measure our employees' abilities to apply project management knowledge; from initiating the project, to planning, executing, monitoring and controlling the project, also including professional and social responsibility. Typically at TelcoPrime, customer satisfaction is how we gauge our success and for this reason only the most qualified and screened personnel are sent your way.

Client Needs

At TelcoPrime our Project Managers are considered client representatives and are expected to determine and implement the exact needs of the client, based on knowledge of the company that he/she is supporting. The ability to adapt to the various internal procedures of the contracting party, and to form close links with the team is essential in ensuring that the key issues of cost, time, quality, and above all, client satisfaction, can be realized.

Execution

In addition to strategy formulation and detailed planning, TelcoPrime's staff work alongside clients throughout the course of the project, to ensure successful plan execution and to facilitate effective decision-making, should unexpected challenges arise mid-stream. Our consultants provide advice, develop plans, and also conduct onsite follow-through.



Hitting the Target

Sophisticated technology can streamline, automate, and accelerate your business processes, but powerful and sophisticated technology still requires experienced and qualified people to design, oversee, set up, run, and support its use.

TelcoPrime engaged to lead program and project management responsibilities for major technology deployment.

"We've come to depend on TelcoPrime for their consistent understanding of our needs and ability to deliver." – CIO

